

**INTERIM REPORT Q4 AND  
FULL YEAR**  
October – December 2020



**QUANT**<sup>™</sup>

*Smart services for a sustainable world*

## INTERIM OVERVIEW

All numbers, unless expressly stated, refer to Continuing operations\*

### October – December

- Net sales for the period decreased by 13.7% to EUR 43.4 (50.3) million. Organically, net sales decreased by 7.3%
- During the quarter, the contract portfolio decreased as nine contracts were lost, two contracts were won, and one contract was renewed. Portfolio run rate annualized net sales at the end of the quarter was EUR 140.5 million, compared to EUR 165.4 million during the third quarter of 2020
- Operating loss amounted to EUR -1.3 million, compared to a profit of EUR 0.8 million prior year
- Adjusted EBITDA decreased to EUR 1.3 million from EUR 4.0 million prior year, excluding the effect of implementation of IFRS 16 Leases. Adjusted EBITDA for the quarter was negatively affected by one-off costs amounting to EUR -2.0 million relating to demobilizing a site in region Americas. In constant currencies, Adjusted EBITDA for the quarter was EUR 1.2 million. Adjusted EBITDA with IFRS 16 implementation was EUR 2.1 (5.0) million
- Cash flow from operating activities improved to EUR 0.5 (-2.0) million, of which change in working capital amounted to EUR 0.3 (-5.2) million
- Net loss amounted to EUR -2.3 million compared to a loss of EUR -0.4 million prior year
- The Adjusted EBITDA for Discontinued operations was EUR -0.1 (-0.4) million and the net profit was EUR 0.9 (-0.4) million, which is not included in the reported numbers above
- Group net loss for the quarter, including discontinued operations, was EUR -1.4 (-0.8) million

### January – December

- Net sales for the period decreased by 13.2% to EUR 170.6 (196.6) million. Organically, net sales decreased by 9.6%
- Operating loss amounted to EUR -3.5 million, down from a loss of EUR -0.9 million prior year
- Adjusted EBITDA decreased to EUR 7.3 million from EUR 14.0 million prior year, excluding the effect of implementation of IFRS 16 Leases. In constant currency Adjusted EBITDA would have been EUR 7.7

million. The fourth quarter of 2020 was negatively affected by one-off costs amounting to EUR -2.0 million relating to demobilizing a site in region Americas. Also, currency fluctuations had a significant impact on revaluations of internal receivables and payables, especially in the first quarter, impacting Adjusted EBITDA by EUR -2.0 million (+0.1). Adjusted EBITDA with IFRS 16 implementation was EUR 10.9 (18.3) million

- Cash flow from operating activities amounted to EUR 9.4 (8.4) million, of which change in working capital amounted to EUR 4.5 (3.7) million
- Net loss amounted to EUR -18.1 million compared to EUR -7.1 million prior year
- The Adjusted EBITDA for Discontinued operations was EUR -1.1 (-2.1) million and the net loss was EUR -0.2 (-17.4) million, which is not included in the reported numbers above. Group net loss for the year, including discontinued operations, was EUR -18.4 (-24.5) million

### Events during the quarter

- On 10 November 2020 it was announced that NKT, a customer in Region Europe, will insure its maintenance in five sites after Quant successfully transformed its maintenance operations over the past three years. The decision goes into effect on June 30, 2021. As an effect, Quant's contract portfolio decreased by EUR 9.3 million. The contract with the NKT site in Karlskrona is not affected by the decision
- On 17 December it was announced that BHP, as customer in Region Americas, decided to not renew a maintenance contract in its Chilean Escondida mine originally entered with Quant in 2009. The decision goes into effect on February 28, 2021. The result and profitability in the fourth quarter of 2020 was negatively affected by one-off costs relating to demobilizing the site totaling EUR -2.0 million. As an effect, Quant's contract portfolio decreased by EUR 11.2 million. Quant remains a maintenance partner for BHP with two contracts in region Americas

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Net sales	43,385	50,273	170,614	196,604
Operating profit (loss)	-1,300	797	-3,498	-875
Adjusted EBITDA	1,321	4,027	7,345	14,023
<i>Adjusted EBITDA, %</i>	<i>3.0%</i>	<i>8.0%</i>	<i>4.3%</i>	<i>7.1%</i>
Adjusted EBITDA IFRS 16	2,091	5,040	10,851	18,344
<i>Adjusted EBITDA IFRS 16, %</i>	<i>4.8%</i>	<i>10.0%</i>	<i>6.4%</i>	<i>9.3%</i>
Cash flow from operating activities	532	-2,025	9,357	8,404
Net debt	-	-	123,505	121,121
Net debt / Adjusted EBITDA, times	-	-	16.8	8.6
Net debt / Adjusted EBITDA IFRS 16, times	-	-	11.8	7.0
Discontinued operations				
Operating profit (loss)	-112	-605	-1,104	-17,515
Adjusted EBITDA	-113	-416	-1,102	-2,063
Adjusted EBITDA IFRS 16	-112	-382	-1,041	-1,851

A detailed presentation of the alternative performance measures Adjusted EBITDA, Net Debt and Net Debt /Adjusted EBITDA, together with other measures, is found on page 15.

\*As part of the transformation program announced in May 2019, Quant has taken the decision to sell or discontinue operations in a number of countries. Operations in these countries are reported as Discontinued operations, and are reported separately in the income statement, balance sheet and cash flow. Historical comparison periods for the income statement and the cash flow statement have been adjusted accordingly.

## CEO COMMENTS

TOMAS RÖNN  
CEO  
QUANT AB (PUBL)



This report marks my first year at Quant. With the completion of the transformation program, Quant as an organization were in position and ready to ramp up sales efforts at the beginning of 2020. However, in the first quarter of the year, the pandemic became a reality and together with the rest of the world we had to focus our efforts and manage the effects caused by it.

During the first part of the year, when the pandemic started, engaging with new customers was difficult. Everybody was focusing on managing the new situation. At Quant we were quick to implement our crisis management plans and worked closely with our customers to minimize the negative effects of the pandemic. However, in the second half of the year, and especially in the last quarter, business improved with more sales opportunities added to the pipeline. This is an encouraging sign for 2021.

As the global economies felt the financial burden of the effects of the pandemic, so did our customers. During the year many of our customers suffered from lower business activities and even closed operations in some cases. This naturally had an impact on Quant as well and led to a lower revenue and portfolio value. The uncertainty of the times led customers to postpone work, which impacted both our shut-down service business and our ability for upselling, as mentioned in our quarterly report for the second quarter. Quant was also hit by higher cost for safety and transportation as we made sure to keep our employees safe and healthy. Our region Americas was hardest hit during the year as it experienced both postponed work and an increased safety and transportation cost levels, but our region Finland & Baltics also had a high cost level at certain sites.

During the fourth quarter of 2020, we won two contracts, renewed one contract, and lost nine contracts. In total, including scope changes in existing contracts and exchange rate effects, our contract portfolio declined by EUR 24.9 million. In December 2020 Quant announced that our customer BHP decided not to renew a maintenance contract in its Chilean Escondida mine after a public tender process. We remain responsible for the site until 28 February 2021. The result of the fourth

quarter of 2020 is negatively affected by one-off costs relating to demobilizing the site totalling EUR 2 million. The decline in the contract portfolio was also affected by the decision of NKT to insource their maintenance on five sites, as announced in the interim report for quarter three of 2020. Quant remains a maintenance partner for BHP with two contracts in region Americas, and for NKT in one site in Karlskrona, Sweden.

In December Quant mobilized and started a five-year maintenance contract with Spaljisten, a Swedish producer of high-quality foiled products. This is the first time Spaljisten outsources its maintenance, and Quant's overall target is to increase technical availability and efficiency even further on site. In the same month we signed a three-year contract for operations and maintenance for two district colling plants in the United Arab Emirates. The customer, Emicool, is a district cooling supplier in Dubai. In addition to these contracts Quant has also successfully mobilized and assumed responsibility for maintenance in the Alcoa contract in Norway during the quarter.

The rollout of the strategy that we launched in the third quarter of 2020 has progressed well and actions are being followed up regularly. A key part of our strategy is to focus on certain countries and regional business segments. We have also strengthened our offering when it comes to digitalization driving customer value, improved efficiency, and lower cost.

With our committed and professional people, proven references, our digital toolbox, new strategy and a promising sales pipeline, I am confident that 2021 will be a very good year for Quant.

Tomas Rönn  
CEO

## FOURTH QUARTER OF 2020\*

### Net sales and profit

Net sales during the quarter decreased to EUR 43.4 million from EUR 50.3 million prior year due to lost sites, and contracts with decreased scope and lower sales in region Finland & Baltics. Organically, i.e. adjusted for acquisitions, non-recurring adjustments and currency, net sales decreased by 7.3% compared to the same quarter last year. The effect from changes in currency rates was -1.2%, while the effect of non-recurring adjustments, related to the harmonized revenue recognition done in the fourth quarter of 2019, was -5.1%.

For full year 2020 net sales decreased to EUR 170.6 (196.6) million due to lost sites, and contracts with decreased scope and lower sales in region Finland & Baltics and Americas. Organically, net sales decreased by 9.6%.

Gross profit for the quarter decreased to EUR 4.7 million from EUR 7.4 million prior year mainly due to one-off costs of EUR 2.0 million relating to demobilizing a site in region Americas.

For full year 2020 gross profit was EUR 20.2 million, down from EUR 29.7 million last year due to lower profitability in region Americas and Finland & Baltics, currency fluctuations and Covid-19 effects in the Americas. In addition, gross profit was negatively affected by one-off costs amounting to EUR -2.0 million relating to demobilizing a site in region Americas. The large fluctuations in developing market currencies during the first quarter of 2020 had a significant impact on revaluations of internal receivables and payables. These effects impacted gross profit by EUR -2.0 million (+0.1). There is no cash flow effect from the revaluations, as they are unrealized gains and losses and are an effect of the setup and internal transactions of the Quant group.

Operating loss for the quarter was EUR -1.3 million, compared to a profit of EUR 0.8 million prior year due to lower gross profit.

Operating loss for the full year was EUR -3.5 million, compared to a loss of EUR -0.9 million prior year due to a lower gross profit that was partly offset by lower SG&A costs. The lower SG&A costs this year relate to the transformation program launched last year. The program has now been fully implemented. The SG&A costs in 2019 were also unusually high due to one-off costs in connection with the change of CEO at the beginning of 2019.

Quarterly adjusted EBITDA decreased to EUR 1.3 million from EUR 4.0 million prior year due to lower gross profit. In constant currency the adjusted EBITDA was EUR 1.2 million. Quarterly adjusted EBITDA with IFRS 16 was EUR 2.1 (5.0) million. Adjusted EBITDA, excluding the impact from IFRS 16, for the full year was EUR 7.3 million, down from EUR 14.0 million prior year due to lower gross profit. In constant currency the adjusted EBITDA was EUR 7.7 million.

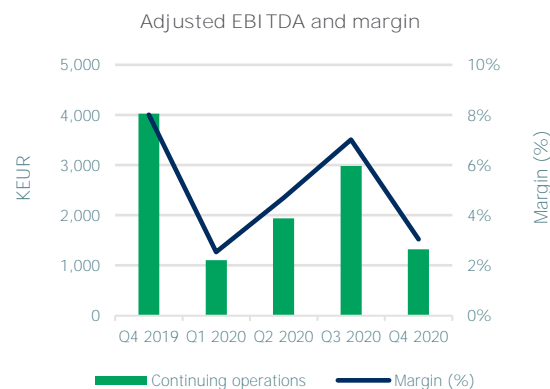
Net financial items for the quarter were EUR -1.6 million, in line with previous year, and primarily comprised of interest expense on borrowings offset by a positive foreign exchange rate impact.

For the full year 2020 financial items amounted to EUR -16.4 (-9.0) million and, in addition to higher interest expenses of EUR -1.9 million compared to last year, were negatively affected by foreign exchange rate fluctuations in the first quarter amounting to EUR -3.1 (+1,9) million for the full year.

Net loss in the quarter amounted to EUR -2.3 million compared to EUR -0.4 million prior year mainly due to a lower gross profit. Net loss for 2020 amounted to EUR -18.1 million compared to a loss of EUR -7.1 million prior year due to the same reason but with the lower gross profit partly offset by lower SG&A costs, as well as foreign exchange losses in the first quarter.

The Adjusted EBITDA for discontinued operations was EUR -0.1 (-0.4) million in the quarter and for the full year the Adjusted EBITDA was EUR -1.1 (-2.1) million. For discontinued operations, the net profit in the

quarter was EUR 0.9 (-0.4) million and for full year of 2020 the net loss was EUR -0.2 (-17.4) million. The significant net loss for discontinued operations in the second quarter last year was due to a write down of intangible assets.



### Cash flow

Cash flow from operating activities for the quarter improved to EUR 0.5 (-2.0) million. Change in net working capital was EUR 0.3 (-5.2) million for the quarter, with liabilities increasing while the collection of receivables was flat compared to previous year. Cash flow from change in loans was -5 million, compared to EUR 4.0 million previous year.

Cash flow from operating activities for the full year amounted to EUR 9.4 (8.4) million. Change in working capital was EUR 4.5 (3.7) million and was positively impacted by the collection of trade receivables.

For the total Group, including both continuing and discontinued operations, total cash flow for the quarter was EUR -5.7 (-0.2) million. At 31 December 2020 the amount drawn on the revolving working capital facility amounted to EUR 11.0 (7.0) million.

For the total Group, cash flow for the full year 2020 was EUR 8.6 (-6.4). The year was positively impacted by the increase in working capital facility of EUR 4.0 million, as well as cash flow from operating activities of EUR 9.4 million, while during the same period in 2019 discontinued operations were affected negatively by large payments to suppliers at the beginning of the year, as well as year-end timing effects of customer payments.

### Contract portfolio

Quant currently has 94 operational sites worldwide. A standard contract has a duration of three to five years, usually with extension possibilities after the initial period. In outsourced maintenance, changes to the contract portfolio are a natural part of doing business, as contracts are won and lost. New contract wins and losses of existing contracts do not coincide in the short term, whereby it is necessary to consider the long-term trend. Contracts with annualized net sales of EUR 45.2 million are scheduled for renewal during the next twelve months.

During the fourth quarter two new contracts were won with annualized net sales of EUR 2.9 million, nine contracts were lost with annualized net sales of EUR 21.7 million and one contract was renewed with decreased scope of -0.8 million. The combined effect of these changes, including scope changes in existing contracts and exchange rate effects of EUR -5.3 million, amount to a decrease in the contract portfolio annualized net sales of EUR 24.9 million to end of quarter annualized run rate of EUR 140.5 million, compared to 165.4 at the end of the third quarter.

During the full year of 2020 nine new customer contracts with annualized net sales of EUR 16.3 million were won, twelve contracts were renewed

\*As part of the transformation program announced in May 2019, Quant has taken the decision to sell or discontinue operations in a number of countries. Operations in these countries are reported as Discontinued operations, and are reported separately in the income statement, balance sheet and cash flow. Historical comparison periods for the income statement and the cash flow statement have been adjusted accordingly. All numbers, unless expressly stated, refer to Continuing operations.

with decreased scope of EUR 3.7 million and twenty-five contracts were lost, exited or divested with annualized net sales of EUR 45.9 million. The combined effect of these changes, including scope changes and exchange rate effects of EUR -13.2 million, amount to a decrease in the contract portfolio annualized net sales of EUR 46.5 million to end of period annualized run rate of EUR 140.5 (187.0) million.

### Financial position

Interest-bearing liabilities after deduction of financing costs, and excluding lease liabilities, amounted to EUR 144.9 (134.3) million. During the fourth quarter interest-bearing liabilities decreased by EUR 3.3 million as a EUR 5 million repayment of the working capital facility was partly offset by capitalized interest.

Net debt excluding the impact of IFRS 16 implementation amounted to EUR 123.5 (121.1) million, whereas Net debt with IFRS 16 effects included (Net Debt IFRS 16) amounted to EUR 128.3 (128.2) million (see separate table for calculation of Net debt and other Alternative Performance Measures).

In the first quarter a EUR 9 million draw on the revolving working capital facility was made. Given the uncertainties brought by the coronavirus pandemic to general business and the financial markets during the first quarter, the decision was taken to secure significant liquidity as a precaution. In October 2020 Quant repaid EUR 5 million of the drawn amount of the revolving working capital facility. With EUR 21.4 (13.2) million in cash and bank at the end of the year the Group has a good liquidity position.

### Items affecting comparability

Items affecting comparability includes events and transactions with significant effects, which are affecting the possibility to accurately compare income for the current period with previous periods, including:

- Restructuring initiatives
- Costs related to M&A
- Significant impairment
- Other major non-recurring income or costs

Items affecting comparability are recorded as non-recurring items, which amounted to EUR +0.0 (0.7) million for the Group in the quarter, of which EUR +0.0 (0.2) million was related to discontinued operations.

For the full year of 2020 EUR 0.7 (5.2) million has been recorded as non-recurring items, of which EUR 0.0 (1.7) million was related to discontinued operations. Of the EUR 0.7 million non-recurring items, EUR 0.6 million, was related to restructuring costs for the Group's transformation program.

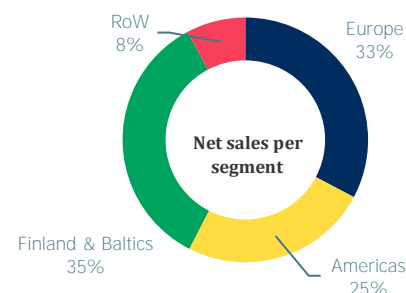
### Parent company and ownership

Quant AB offers headquarter functions for the group and includes group management as well as group-wide functions. Cash and cash equivalents at the end of the period amounted to EUR 7.8 (0.8) million. Quant AB is owned by Cidron FS Holding AB. The group's parent company is Cidron FS Top Holding AB, which owns 100% of the shares in Cidron FS Holding AB. The ultimate beneficial owner of Cidron FS Top Holding AB is Nordic Capital Fund VIII.

## SEGMENTS

Quant’s customer contracts consist of providing maintenance outsourcing services, and as such net sales is recognized over time as the services are performed.

Quant is organized in a geographic setup, which is reflected in the reporting of financials in four geographic segments. The reporting segment Other refers primarily to costs for headquarters functions that have not been operationally allocated to the geographic segments and eliminations. Assets held for sale and discontinued are reported separately as Discontinued operations.

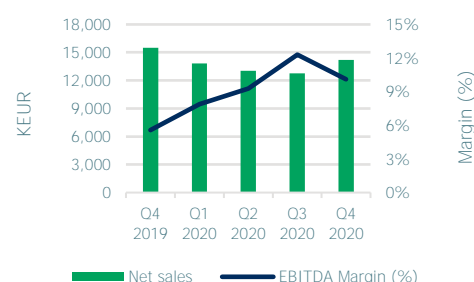


### Europe

Net sales in the quarter decreased to EUR 14.2 million, from EUR 15.5 million prior year, mainly due to one contract with lower scope during 2020 compared to 2019. For the full year, net sales decreased to EUR 53.8 million from EUR 57.7 million prior year due to one lost contract with high revenues but low profitability and one contract with lower scope during 2020.

Adjusted EBITDA for the quarter was EUR 1.4 million, up from EUR 0.9 million prior year due to an improved gross profit as an effect of improved performance in some of the existing contracts and loss of an unprofitable contract as well as an effect of lower overhead costs as an effect of the transformation program. For the full year of 2020 Adjusted EBITDA was EUR 5.3 million, up from EUR 2.9 million, due to the same reasons and the addition of new sites.

Net sales and EBITDA Margin



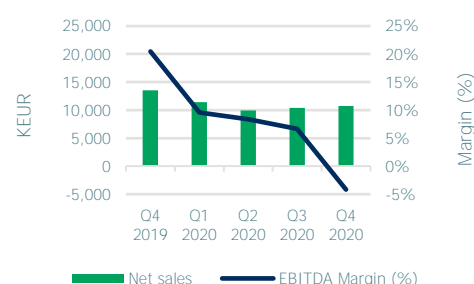
KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Net sales	14,204	15,480	53,814	57,717
Operating profit (loss)	1,412	754	5,056	2,127
Adjusted EBITDA	1,437	862	5,303	2,893
Adjusted EBITDA %	10.1%	5.6%	9.9%	5.0%

### Americas

Net sales in the quarter decreased to EUR 10.8 million, from EUR 13.6 million prior year mainly due to two lost contracts in Chile and Mexico, and lower revenue from a Chilean contract. For the full year 2020 net sales decreased to EUR 42.5 million, from EUR 55.3 million prior year, due to the same reasons.

Adjusted EBITDA in the quarter was EUR -0.4 million, down from EUR 2.8 million prior year due to one-off costs of EUR 2.0 million relating to a demobilization of a Chilean contract, decreased profitability at sites in Chile, mainly from the lost contract, and Covid-19 effects. This was partly compensated with better profitability in Brazil. For the full year of 2020 Adjusted EBITDA was EUR 2.2 million, down from EUR 7.8 million, due to the same reasons as well as lower overhead costs due to the transformation program.

Net sales and EBITDA Margin

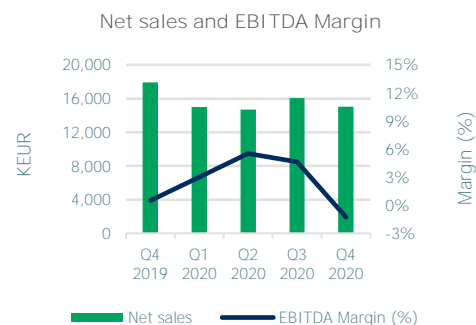


KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Net sales	10,759	13,554	42,512	55,280
Operating profit (loss)	-577	2,638	1,647	6,932
Adjusted EBITDA	-446	2,772	2,177	7,812
Adjusted EBITDA %	-4.1%	20.5%	5.1%	14.1%

## Finland & Baltics

Net sales in the fourth quarter decreased to EUR 15.0 million, from EUR 17.9 million in the same period last year due to lost or exited contracts, decreased scope in certain contracts and low revenue in the field service business in Finland, partly compensated with revenues from a new contract. For the full year 2020 net sales decreased to EUR 60.8 million, from EUR 69.4 million in 2019, due to the same reasons.

Adjusted EBITDA in the quarter was EUR -0.2 million, down from EUR +0.1 million. This was due to reduced scope in certain contracts, lost contracts, and lower profitability in existing ones as the cost level was high at certain sites. The lower profitability was somewhat offset by lower SG&A costs. For full year 2020 Adjusted EBITDA was EUR +1.8 million, down from EUR +2.4 million for the full year 2019, due to the same reasons.

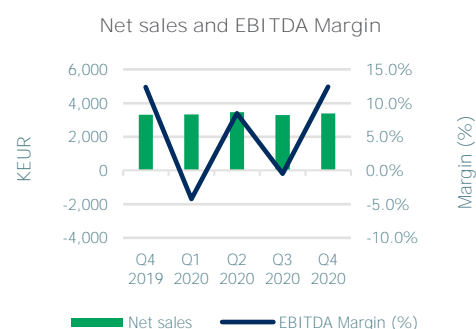


KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Net sales	15,044	17,936	60,822	69,427
Operating profit (loss)	-265	-609	1,283	987
Adjusted EBITDA	-191	92	1,817	2,415
Adjusted EBITDA %	-1.3%	0.5%	3.0%	3.5%

## Rest of the world

Net sales in the fourth quarter increased to EUR 3.4 from EUR 3.3 million in the same period last year. For the full year 2020 net sales decreased to EUR 13.5 million, from EUR 14.2 million prior year, due to terminated contracts and revised scope in existing contracts.

Adjusted EBITDA was EUR +0.4 million in the fourth quarter, flat from EUR +0.4 million in the same quarter last year. For the full year of 2020 Adjusted EBITDA was EUR +0.6 million, down from EUR +0.9 million for full year 2019. The lower result this year was due to lost sites in China, partly compensated with lower overhead costs due to the transformation program, whereas last year was positively impacted by a reimbursement of costs from an earlier contract termination.



KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Net sales	3,377	3,303	13,465	14,179
Operating profit (loss)	373	379	425	481
Adjusted EBITDA	419	409	558	946
Adjusted EBITDA %	12.4%	12.4%	4.1%	6.7%

## SEGMENT OVERVIEW

### Net sales

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Europe	14,204	15,480	53,814	57,717
Americas	10,759	13,554	42,512	55,280
Finland & Baltics	15,044	17,936	60,822	69,427
Rest of world	3,377	3,303	13,465	14,179
Other	-	-	-	-
Group (continuing operations)	43,385	50,273	170,614	196,604

### Operating profit (loss)

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Europe	1,412	754	5,056	2,127
Americas	-577	2,638	1,647	6,932
Finland & Baltics	-265	-609	1,283	987
Rest of world	373	379	425	481
Other	-2,243	-2,364	-11,909	-11,403
Group (continuing operations)	-1,300	797	-3,498	-875

### Adjusted EBITDA

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Europe	1,437	862	5,303	2,893
Americas	-446	2,772	2,177	7,812
Finland & Baltics	-191	92	1,817	2,415
Rest of world	419	409	558	946
Other	102	-108	-2,510	-43
Group (continuing operations)	1,321	4,027	7,345	14,023
Group, %	3.0%	8.0%	4.3%	7.1%
Adjusted EBITDA IFRS 16 (continuing operations)	2,091	5,040	10,851	18,344
Adjusted EBITDA IFRS 16 (continuing operations) %	4.8%	10.0%	6.4%	9.3%



## SIGNATURE PAGE

The condensed set of financial statements in this interim report were prepared in accordance with IFRS, as approved by the EU and with generally accepted accounting practices and give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group and the company.

Stockholm, February 26, 2021

Mikael Norin  
Chairman of the Board

Per Hallius  
Board member

Olof Faxander  
Board member

Casper Lerche  
Board member

Henrik Sandréus  
Board member

Jörgen Bergqvist  
Board member

Tomas Rönn  
CEO

The report has not been subject to review by the Company's auditors.

## Contact Information



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Quant AB, organization number: 556975-5654

## Financial Calendar



Annual report 2020: April 20, 2021  
Interim report Q1 January – March 2021: May 21, 2021  
Interim report Q2 April – June 2021: August 20, 2021  
Interim report Q3 July – September 2021: November 19, 2021  
Interim report Q4 October – December 2021: February 28, 2022

## CONSOLIDATED ACCOUNTS

### Condensed Consolidated Income Statement

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
<i>Continuing operations</i>				
Net sales	43,385	50,273	170,614	196,604
Cost of sales	-38,679	-42,915	-150,422	-166,903
Gross profit	4,705	7,358	20,192	29,701
Research and development costs	-49	-80	-255	-397
Selling expenses	-643	-957	-2,411	-2,902
General and administration expenses	-5,398	-5,482	-21,151	-27,424
Other operating items	85	-42	128	147
Operating profit (loss)	-1,300	797	-3,498	-875
Net financial items	-1,632	-1,716	-16,426	-9,033
Profit (loss) before tax	-2,932	-918	-19,924	-9,908
Tax	615	496	1,785	2,786
Net profit (loss)	-2,318	-422	-18,138	-7,123
<i>Discontinued operations</i>				
Net sales	6	712	606	8,049
Operating profit (loss)	-112	-605	-1,104	-17,515
Profit (loss) before tax	879	53	-129	-17,015
Net profit (loss)	947	-350	-224	-17,350
<i>Group total</i>				
Net sales	43,390	50,985	171,221	204,653
Operating profit (loss)	-1,412	192	-4,602	-18,390
Profit (loss) before tax	-2,054	-865	-20,053	-26,923
Net profit (loss)	-1,370	-772	-18,362	-24,473
Net profit (loss) attrib to parent company shareholders	-1,370	-772	-18,362	-24,473
Earnings per share basic*, EUR Continuing operations	-4.64	-0.84	-36.28	-14.25
Earnings per share basic*, EUR Discontinued operations	1.89	-0.70	-0.45	-34.70
*As no potential shares exist, there is no dilution effect.				
Number of shares at end of period	500,000	500,000	500,000	500,000
Number of shares average	500,000	500,000	500,000	500,000

## Condensed Consolidated Statement of Comprehensive income

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Net profit (loss)	-1,370	-772	-18,362	-24,473
<i>Other comprehensive income</i>				
Translations differences pertaining to foreign operations	-1,549	-2,819	2,428	-3,609
Items that will be reclassified to profit or loss	-1,549	-2,819	2,428	-3,609
Revaluation of defined benefit plans	-279	-91	-302	-89
Tax pertaining to items that will not be reallocated to profit/loss	54	18	58	18
Items that will not be reclassified to profit or loss	-225	-73	-245	-71
Other comprehensive income	-1,774	-2,892	2,183	-3,680
Total comprehensive income	-3,144	-3,664	-16,180	-28,153

## Condensed Consolidated Statement of Changes in Equity

KEUR	31 Dec 2020	31 Dec 2019
Opening Shareholder's equity	-17,474	10,680
Net income/loss for the period	-18,362	-24,473
Other comprehensive income	2,183	-3,680
Total comprehensive income	-16,180	-28,153
Closing Shareholder's equity	-33,653	-17,474

## Condensed Consolidated Statement of Financial Position

KEUR	31 Dec 2020	31 Dec 2019
Non-current assets		
Intangible fixed assets	102,188	112,643
Tangible fixed assets	1,453	2,266
Right of use assets	4,583	6,925
Financial fixed assets	2,601	2,087
Total non-current assets	110,825	123,921
Current assets		
Inventories	1,475	1,657
Current receivables	34,501	42,242
Cash and bank	21,351	13,190
Assets held for sale	378	1,960
Total current assets	57,705	59,050
Total assets	168,530	182,971
Equity	-33,653	-17,474
Non-current liabilities		
Long term borrowings	129,471	123,267
Provisions for pensions and similar obligations	4,261	3,597
Provisions for taxes	5,518	7,755
Leasing liabilities	2,328	3,764
Other non interest bearing liabilities, external	-	-
Total non-current liabilities	141,578	138,383
Current liabilities		
Accounts payable, trade	10,802	13,593
Short term borrowings	15,385	11,045
Leasing liabilities	2,496	3,360
Other provisions	759	775
Other current liabilities	30,838	30,891
Liabilities related to assets held for sale	326	2,396
Total current liabilities	60,605	62,061
Total Liabilities	202,183	200,444
Total Liabilities and Equity	168,530	182,971

## Condensed Consolidated Cashflow Statement

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
<i>Continuing operations</i>				
Profit (loss) after financial items	-2,932	-918	-19,924	-9,908
<i>Adjustments for non-cash items</i>				
Reversal of depreciation & amortization	2,715	2,797	10,669	11,918
Reversal of depreciation Right of Use Assets	652	883	3,005	3,782
Change in provisions	294	197	733	722
Other	-341	528	11,367	-97
Total items not affecting cash	3,320	4,405	25,773	16,325
Taxes paid	-172	-325	-999	-1,714
<i>Working Capital</i>				
Change in inventories	172	176	206	1,570
Change in receivables	-2,022	-2,131	5,880	1,861
Change in liabilities	2,167	-3,232	-1,578	270
Cash flow from working capital	317	-5,187	4,507	3,701
CASH FLOW FROM OPERATING ACTIVITIES	532	-2,025	9,357	8,404
<i>Investing activities</i>				
Change in subsidiaries	-	-0	-	-0
Change in intangible assets	-19	-51	-19	-60
Change in tangible assets	-371	-89	-693	-555
Change in financial fixed assets	14	13	-135	4,312
CASH FLOW FROM INVESTING ACTIVITIES	-376	-126	-848	3,697
<i>Financing activities</i>				
Change in loans	-5,000	4,000	4,000	-4,000
Change in financial leases	-399	-890	-2,192	-3,830
CASH FLOW FROM FINANCING ACTIVITIES	-5,399	3,110	1,808	-7,830
TOTAL CASH FLOW FROM CONTINUING OPERATIONS	-5,243	959	10,318	4,271
<i>Discontinued operations</i>				
Cash flow from operating activities	-453	-1,011	-1,623	-10,299
Cash flow from investing activities	-	0	10	131
Cash flow from financing activities	-11	-127	-62	-545
TOTAL CASH FLOW FROM DISCONTINUED OPERATIONS	-464	-1,138	-1,675	-10,714
<i>Group</i>				
Cash flow from operating activities	79	-3,036	7,735	-1,895
Cash flow from investing activities	-376	-126	-838	3,828
Cash flow from financing activities	-5,411	2,983	1,746	-8,375
CASH FLOW FOR THE PERIOD	-5,707	-179	8,643	-6,443
CASH & CASH EQUIVALENTS AT BEGINNING OF PERIOD	26,881	13,411	13,190	19,735
Cash flow for the period	-5,707	-179	8,643	-6,443
Exchange rate effects	177	-42	-482	-101
CASH & CASH EQUIVALENTS AT END OF PERIOD	21,351	13,190	21,351	13,190

## PARENT COMPANY

## Condensed Parent Company Income Statement

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Net sales	2,469	3,410	10,792	14,522
Cost of sales	-634	-877	-2,502	-3,334
Gross profit	1,835	2,533	8,290	11,188
General and administration expenses	-1,116	-2,329	-4,456	-8,126
Selling expenses	-152	-181	-564	-581
Research and development costs	-48	-57	-205	-284
Other operating items	112	72	-535	-41
Operating profit (loss)	632	38	2,530	2,157
Interest income	352	-3,581	3,403	1,732
Interest expenses	-3,024	-2,795	-12,383	-10,392
Other financial items	2,561	-14,409	2,254	-14,894
Foreign exchange gains/losses	604	1,343	-3,616	-11
Net financial items	494	-19,442	-10,343	-23,565
Profit (loss) before tax	1,125	-19,405	-7,813	-21,409
Tax	-55	-12	-144	-359
Net profit (loss)	1,070	-19,417	-7,957	-21,768

## Condensed Parent Company Statement of Comprehensive Income

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
Net profit (loss)	1,070	-19,417	-7,957	-21,768
Total comprehensive income	1,070	-19,417	-7,957	-21,768

## Condensed Parent Company Statement of Financial Position

KEUR	31 Dec 2020	31 Dec 2019
Intangible fixed assets	0	5
Tangible fixed assets	673	836
Financial fixed assets	101,930	101,757
<b>Total non-current assets</b>	<b>102,603</b>	<b>102,599</b>
Current receivables	108,015	112,827
Cash and bank	7,814	769
<b>Total current assets</b>	<b>115,829</b>	<b>113,595</b>
<b>Total assets</b>	<b>218,432</b>	<b>216,194</b>
<b>Equity</b>	<b>59,854</b>	<b>67,811</b>
Long term borrowings	129,471	123,267
Provisions for pensions and similar obligations	793	585
Other non interest bearing liabilities, external	491	618
<b>Total non-current liabilities</b>	<b>130,755</b>	<b>124,469</b>
Accounts payable, trade	547	506
Short term borrowings	15,385	11,045
Other current liabilities	11,890	12,362
<b>Total current liabilities</b>	<b>27,823</b>	<b>23,914</b>
<b>Total Liabilities</b>	<b>158,578</b>	<b>148,383</b>
<b>Total Liabilities and Equity</b>	<b>218,432</b>	<b>216,194</b>

## ALTERNATIVE PERFORMANCE MEASURES

Quant uses certain alternative performance measures (APMs) not defined in the rules for financial reporting adopted by Quant. APMs, i.e. performance measures not based on financial statements standards, provide meaningful supplemental information by excluding items that may not be indicative of the operating result or cash flows of Quant. Alternative performance measures enhance comparability from period to period and are frequently used by analysts, investors and other parties. These APMs, as defined, cannot be fully compared with other companies' APMs and should not be considered as a substitute for measures of performance in accordance with IFRS.

Alternative Performance Measure	Definition	Reason for use
EBITDA	Earnings before interest, tax, depreciation and amortization, and before write-down of intangible and tangible assets.	Shows the operational profitability that the business primarily can affect
Adjusted EBITDA	EBITDA excluding items affecting comparability (non-recurring items) and the effect of IFRS 16 Leases	Related to the underlying performance and cash generation ability of the business
Adjusted EBITDA Margin	Adjusted EBITDA as a percentage of Net Sales	Enables comparability of underlying profitability for different size segments
Adjusted EBITDA IFRS 16	EBITDA excluding items affecting comparability (non-recurring items), but including the effect of IFRS 16 Leases, with expenses related to leases in Depreciation and Interest cost	Related to the underlying performance and cash generation ability of the business, aligned with updated IFRS standards
Net debt	Interest-bearing liabilities, excluding lease liabilities, less cash and cash equivalents	Indicates how much debt the group has net of cash and is an important measure for bond holders
Net debt IFRS 16	Interest-bearing liabilities, including lease liabilities, less cash and cash equivalents	Indicates how much debt the group has net of cash, with lease liabilities recorded as debt in accordance with IFRS 16, aligned with adjusted EBITDA IFRS 16
Net debt/adjusted EBITDA / Net Debt / Adjusted EBITDA IFRS 16	Net debt in relation to adjusted EBITDA / Net debt IFRS 16 in relation to adjusted EBITDA IFRS 16	Shows the ability to service debt, an important measure for bond holders, both without and with application of IFRS 16
Growth excluding structural and other non-recurring adjustments	Growth excluding structural changes and other non-recurring adjustments shows the change in net sales, excluding changes related to acquisitions, divestments, and other non-recurring adjustments, such as accounting related changes	Shows the actual growth, including currency effects, of the business
Organic growth	Organic growth refers to growth in net sales excluding (i) growth related to acquisitions and divestments and other non-recurring adjustments and (ii) growth related to fluctuations in currency exchange rates	Shows the actual growth of the business, excluding currency effects
Local currency/constant currencies	Excludes the impact of changes in exchange rates when translating net sales and profits of entities with reporting currencies other than Euro, to the group currency Euro	Shows growth excluding currency effects
Contract Portfolio	The annualized net sales of current customer contracts, adjusted for (i) signed new contracts, included at date of contract signing, irrespective of start date; (ii) terminated contracts, excluded at date of formal notification, irrespective of end date; (iii) changes formally agreed with the customers of existing contracts, included at date of agreement. This includes changes due to renewals of contracts or other reasons	Shows current recurring annual net sales adjusted for short- and medium-term changes
Items affecting comparability/non-recurring items	Items affecting comparability are of a one-off, non-recurring, non-operational, extraordinary, unusual or exceptional nature (including restructuring expenditures).	Shows the value of items which affect the comparability of Quant's result and profitability between periods



## RECONCILIATION OF ALTERNATIVE PERFORMANCE MEASURES

KEUR	Q4		Jan-Dec	
	2020	2019	2020	2019
<i>Continuing operations</i>				
Operating profit (loss)	-1,300	797	-3,498	-875
Depreciation & amortization	3,367	3,680	13,674	15,638
Non recurring items	24	500	675	3,519
Reversal of Write-down tangible assets	-	63	-	63
Adjusted EBITDA IFRS 16	2,091	5,040	10,851	18,344
Effect from IFRS 16	-770	-1,013	-3,506	-4,321
Adjusted EBITDA	1,321	4,027	7,345	14,023
Net sales	43,385	50,273	170,614	196,604
Adjusted EBITDA margin	3.0%	8.0%	4.3%	7.1%
<i>Discontinued operations</i>				
Operating profit (loss)	-112	-605	-1,104	-17,515
Depreciation & amortization	1	44	60	252
Non recurring items	0	220	4	1,655
Reversal of Write-down intangible assets	-	-26	-	13,642
Reversal of Write-down tangible assets	-	-15	0	115
Adjusted EBITDA IFRS 16	-112	-382	-1,041	-1,851
Effect from IFRS 16	-1	-34	-61	-212
Adjusted EBITDA	-113	-416	-1,102	-2,063
Net sales	6	712	606	8,049
Adjusted EBITDA margin	nm	-58.5%	-181.7%	-25.6%
<i>Group total</i>				
Operating profit (loss)	-1,412	192	-4,602	-18,390
Depreciation & amortization	3,367	3,723	13,733	15,889
Non recurring items	24	719	679	5,174
Reversal of Write-down intangible assets	-	-26	-	13,642
Reversal of Write-down tangible assets	-	48	0	177
Adjusted EBITDA IFRS 16	1,979	4,657	9,810	16,493
Effect from IFRS 16	-771	-1,046	-3,567	-4,533
Adjusted EBITDA	1,208	3,611	6,243	11,960
Net sales	43,390	50,985	171,221	204,653
Adjusted EBITDA margin	2.8%	7.1%	3.6%	5.8%

KEUR	31 Dec	
	2020	2019
Net Debt		
Cash and bank	21,351	13,190
Financial assets	21,351	13,190
Long term borrowings	129,471	123,267
Short term borrowings	15,385	11,045
Adjusted financial liabilities	144,857	134,311
Net Debt	123,505	121,121
Lease liabilities	4,823	7,125
Net Debt IFRS 16	128,329	128,246
Net Debt	123,505	121,121
Adjusted EBITDA Continued operations	7,345	14,023
Net Debt / Adjusted EBITDA, times	16.8	8.6
Net Debt IFRS 16	128,329	128,246
Adjusted EBITDA IFRS 16 Continued operations	10,851	18,344
Net Debt IFRS 16/ Adjusted EBITDA IFRS 16, times	11.8	7.0

KEUR	Q4 2020	Jan-Dec 2020
Changes in net sales		
Net sales	43,385	170,614
Net sales in comparative period of previous year	50,273	196,604
Net sales, change	-6,888	-25,989
Minus: Structural changes and other non-recurring adjustments	2,588	-
Plus: Changes in exchange rates	611	7,073
Organic Growth	-3,689	-18,916
Structural changes and other Non-recurring adjustments, %	-5.1%	-
Organic Growth, %	-7.3%	-9.6%
Net sales	43,385	170,614
Plus: Changes in exchange rates	611	7,073
Net sales in constant currency	43,996	177,687
Adjusted EBITDA	1,321	7,345
Plus: Changes in exchange rates	-108	352
Adjusted EBITDA in constant currency	1,213	7,697

## NOTES

### Accounting principles

This interim report has been prepared under International Financial Reporting Standards (IFRS), in accordance with IAS 34 Interim Financial Reporting. The accounting policies and methods of calculation used in the preparation of the latest annual report have been applied, with the exception of new and amended standards and interpretations effective on 1 January 2020.

The interim report for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which is in compliance with RFR 2 Accounting for Legal Entities, issued by the Swedish Financial Reporting Board.

New or revised IFRS standard that came into force in 2020 did not have any material impact on the Group's financial reporting.

### Transactions with related parties

There have been no transactions between Quant and related parties that have significantly affected the Company's position and results during the period.

### Employees

The number of full-time employees (FTEs) for the quarter was 2,320 compared to 2,286 during the third quarter of 2020. The number of employees at 31 December 2020 was 2,416 compared to 2,274 at 30 September 2020.

### Risks and uncertainties

The significant risks and uncertainties to which the Quant Group is exposed include global economic and market risks, operational risks, technology risks, and disputes and litigation risks. Through its operations, Quant is exposed to a number of different financial risks: market risk (primarily currency risk and interest rate risk), financing risk, credit risk and liquidity risk. Financial risks arise when refinancing

and credit risks as well as changes in interest rates and exchange rates affect the group's earnings, cash flow and value.

A full description of the risks to which the Group is exposed can be found in Quant's Annual report 2019. No significant changes in risks have arisen since then apart from the developing Covid-19 situation.

### Covid-19 risks

The global Covid-19 pandemic continues, resulting in continued global economic uncertainty. The risk impact on the Quant Group becomes clearer as we progress through the pandemic. Quant is leveraged because we have customers in a wide range of industries and geographies. Some of these industries and geographies are negatively impacted by Covid-19, and we have experienced a slowdown in these areas, while other areas have not experienced significant negative impact. The uncertainty in business activity have led customers to postpone work, which impacted both our shut-down service business and our ability for upselling. Quant has also experienced higher cost for safety and transportation as we made sure to keep our employees safe and healthy. Achieving new sales also proves challenging when travel is limited and abilities to meet and review sites are restricted, but we have won new contracts during the pandemic and are still focused on building a robust pipeline that will lead to higher sales in the near future. Quant's liquidity remains stable enabling a EUR 5 million repayment of the drawn amount of the revolving working capital facility in October.

### Fair value of financial instruments

The Group has no financial instruments that are measured at fair value in the balance sheet. For borrowing, there is no material difference between the carrying amount and fair value, as the Group's borrowings are at variable interest rates. Nor does the Group have any other off-balance sheet financial assets or liabilities.

Quant is a global leader in industrial maintenance.

For over 30 years, we have been realizing the full potential of maintenance for our customers.

From embedding superior safety practices and building a true maintenance culture, to optimizing maintenance cost and improving plant performance, our people make the difference.

We are passionate about maintenance and proud of ensuring we achieve our customers' goals in the most professional way.