



## **INTERIM REPORT Q2**

April – June 2019

**QUANT**<sup>TM</sup>



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## INTERIM OVERVIEW

All numbers, unless expressly stated, refer to Continuing operations\*

### April – June

- Net sales for the period increased by 24% to EUR 49.1 (39.6) million due to the acquisition of Sataservice in August 2018. Organically, net sales decreased by 1% compared to prior year
- During the quarter no contracts were won or renewed and nine contracts were lost which on balance affected the contract portfolio negatively. Portfolio run rate annualized net sales at the end of the quarter was EUR 186.6 million, compared to EUR 200.0 million in Q1 2019. Of the nine lost contracts, five were part of our discontinued operations, with limited effect on profitability
- Operating loss amounted to EUR -0.8 million, compared to a loss of EUR -1.1 million prior year
- Adjusted EBITDA increased to EUR 3.0 million from EUR 2.6 million prior year, excluding the effect of implementation of IFRS 16 Leases. Adjusted EBITDA with IFRS 16 implementation was EUR 4.1 million. Currency effects had no impact on the Adjusted EBITDA in the period
- Cash flow from operating activities amounted to EUR 1.8 (-9.0) million, of which change in working capital amounted to EUR 1.6 (-8.7) million
- Net loss amounted to EUR -2.8 million compared to a loss of EUR -5.2 million prior year
- The Adjusted EBITDA for Discontinued operations was EUR -0.7 (-0.1) million and the net loss was EUR -15.4 (-0.6) million, which is not included in the reported numbers above. The net loss this quarter was mainly due to write-downs of intangible assets. Group net loss for the quarter, including discontinued operations, was EUR -18.2 (-5.8) million

### January – June

- Net sales for the period increased with 24% to EUR 98.4 (79.7) million due to the acquisition of Sataservice in August 2018. Organically, net sales was flat compared to prior year
- Operating loss amounted to EUR -2.2 million, down from a loss of EUR -0.7 million prior year
- Adjusted EBITDA increased to EUR 6.2 million from EUR 6.1 million prior year, excluding the effect of implementation of IFRS 16 Leases. In constant currency Adjusted EBITDA would have been EUR 6.0 million. Adjusted EBITDA with IFRS 16 implementation was EUR 8.4 million
- Cash flow from operating activities amounted to EUR 2.8 (-7.0) million, of which change in working capital amounted to EUR 2.7 (-7.5) million
- Net loss amounted to EUR -5.0 million compared to EUR -9.4 million prior year
- The Adjusted EBITDA for Discontinued operations was EUR -1.1 (0.0) million and the net loss was EUR -15.5 (-0.6) million, which is not included in the reported numbers above. The net loss this year was mainly due to write-downs of intangible assets. Group net loss for the first six months of the year, including discontinued operations, was EUR -20.5 (-9.9) million

\*As part of the transformation program announced in May this year, Quant has taken the decision to sell or discontinue operations in a number of countries. Operations in these countries are reported as Discontinued operations, and are reported separately in the income statement, balance sheet and cash flow. Historical comparison periods for the income statement and the cash flow statement have been adjusted accordingly.

Group	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	LTM Jun 2019	Jan – Dec 2018
<i>KEUR</i>						
<b>Continuing operations</b>						
Net sales	49,126	39,567	98,403	79,655	196,556	177,808
Operating profit (loss)	-767	-1,146	-2,160	-735	-5,621	-4,195
Adjusted EBITDA	2,975	2,554	6,219	6,063	11,540	11,383
Adjusted EBITDA, %	6.1%	6.5%	6.3%	7.6%	5.9%	6.4%
Adjusted EBITDA IFRS 16	4,082	-	8,448	-	13,769	-
Adjusted EBITDA IFRS 16, %	8.3%	-	8.6%	-	7.0%	-
Cash flow from operating activities	1,821	-8,951	2,809	-6,979	2,364	-7,425
Net debt*	-	-	123,891	82,613	123,891	114,305
Net debt / Adjusted EBITDA, times	-	-	-	-	10.7	10.0
Net debt / Acquisition adjusted EBITDA	-	-	-	-	10.2	8.4
Net debt / Adjusted EBITDA IFRS 16, times	-	-	-	-	9.7	-
Net debt / Acquisition adjusted EBITDA IFRS 16	-	-	-	-	9.2	-
<b>Discontinued operations</b>						
Operating profit (loss)	-15,440	-497	-15,372	-508	-17,865	-3,001
Adjusted EBITDA	-653	-126	-1,141	0	-2,224	-1,082
Adjusted EBITDA IFRS 16	-589	-	-1,009	-	-2,091	-

\*2018 Jan-Jun Net debt adjusted with the EUR 29.4 million of bond tap cash recorded as a receivable

*A detailed presentation of the alternative performance measures Adjusted EBITDA, Net Debt and Net Debt / Adjusted EBITDA, together with other measures, is found on pages 18-19.*

\*As part of the transformation program announced in May this year, Quant has taken the decision to sell or discontinue operations in a number of countries. Operations in these countries are reported as Discontinued operations, and are reported separately in the income statement, balance sheet and cash flow. Historical comparison periods for the income statement and the cash flow statement have been adjusted accordingly.



## CEO Comments

**JOHAN ERIKSSON**  
CEO & PRESIDENT  
QUANT AB (PUBL)



The financial result of the second quarter of 2019 shows an increase in net sales compared to last year, mainly due to the contribution from the Sataservice acquisition. Adjusted EBITDA in our continuing business increased compared to last year, primarily due to the acquisition of Sataservice and good performance in the Americas.

We have put a number of measures in place to improve our profitability. The most important is the strategic transformation program that we announced in May, which is expected to improve run rate Adjusted EBITDA in excess of EUR 4 million. The aim of the program is to improve profitability and enable growth, by reducing the organizational complexity, refocusing the group functions and investing in people and safety.

I feel very positive about the progress of our transformation program. The new management team and organization is in place since June, and within the company we have full commitment in the execution of the plan. We have already initiated a number of actions in the quarter, as evidenced by the restructuring expenses reported, which will lead to a reduction in overhead costs, and exits from certain legal entities. As we now focus on our continued operations in our new regional setup, we see improvements in our underlying business with better performance in a number of the low performing contracts we have worked with during the past 12 months. With the decision taken to sell or exit a number of countries, which going forward will be reported as Discontinued operations, we are able to put our management focus on the continuing business to enable growth and profitability.

The integration of Sataservice, the acquisition that was concluded in August last year and that is aimed at improving operational efficiencies and creating new business opportunities, has been slower than expected. For that reason, in parallel with our group-wide transformation program, we have launched a specific program targeting Finland alone. This is being led by a partially new management team, and the initial indications of this increased effort are also positive. I remain confident that the combination of Quant and Sataservice will lead to a stronger company in the long run.

Our contract portfolio has continued to decline during the quarter, to a large extent as a consequence of our transformation program. Of nine lost contracts, five were contracts within discontinued operations and were exited as part of the transformation program to allow us to concentrate on more profitable opportunities in our continued operations. To position us for future growth, we are working hard to develop and refine our offering to our customers. As thought leaders in maintenance, we have a solid value proposition to existing and future customers including our broad offering of digital efficiency and reliability tools in operations.

We are strengthening our commercial capability in key markets to improve market penetration. To be successful we are adding value to our customers during all steps of our partnership with them. We are investing in our data-driven commercial approach, with an aim to better customize our offering to meet customer needs. By ensuring a customized value proposition we will secure that our Smart Maintenance offering gives the best possible results contributing to our customers' productivity.

*Johan Eriksson  
President and CEO*

## SECOND QUARTER OF 2019

### Net sales and profit\*

Net sales during the quarter increased to EUR 49.1 million from EUR 39.6 million prior year. Net sales for the quarter, excluding net sales from Sataservice, was EUR 39.0 (39.6) million, as lost contracts in the US and China were compensated by better performance in South America. Organic net sales (net sales adjusted for acquisitions and currency) declined by 1%.

For the first six months net sales increased to EUR 98.4 (79.7) million due to the consolidation of Sataservice from August 2018. Organic growth, excluding the Sataservice acquisition and in local currency, was flat.

Gross profit for the quarter increased to EUR 6.7 million from EUR 5.4 million prior year mainly due to the consolidation of Sataservice financial results and high profitability in the Americas.

For the first six months of 2019 gross profit was EUR 14.5 million, up from EUR 12.2 million last year due to the consolidation of Sataservice financial results and a settlement agreement with Oji Fibre Solutions (NZ) Limited agreed on 6 March 2019, in which Quant received a NZD 1.2 million (EUR 0.7 million) settlement payment. Gross profit also increased due to improved performance in South America and improvements in one of the underperforming contracts in Europe that has been a key focus for management since the end of 2018. The improvements were somewhat offset by the loss of some contracts and unsatisfactory performance in a contract in Central Europe.

Operating loss for the quarter was EUR -0.8 million, up from a loss of EUR -1.1 million prior year due to higher gross profit somewhat offset by higher SG&A costs. The increase in SG&A costs was due to Sataservice SG&A costs now included in the results.

Operating loss for the first six months increased to EUR -2.2 million from a loss of EUR -0.7 million prior year due to higher SG&A costs somewhat offset by higher gross profit. The high SG&A costs this year was due to Sataservice SG&A costs now included in the results and one-off costs in connection with the change of CEO in the beginning of this year.

Quarterly adjusted EBITDA increased to EUR 3.0 million from EUR 2.6 million prior year due to higher gross profit somewhat offset by higher SG&A costs. In constant currency the adjusted EBITDA would have been EUR 3.0 million.

Adjusted EBITDA for the first six months was EUR 6.2 million, up from EUR 6.1 million prior year due to the same reasons. In constant currency the adjusted EBITDA would have been EUR 6.0 million.

Net financial items for the quarter amounted to EUR -3.3 (-4.0) million and were, compared to the same period last year, positively affected by foreign exchange rate fluctuations, partly offset by higher interest expenses.

For the first six months net financial items amounted to EUR -4.3 (-8.7) million and were positively affected by foreign exchange rate fluctuations. The financial net was also unusually high during the first six months of 2018 due to high costs in connection with refinancing of the Group's debt.

Net loss in the quarter amounted to EUR -2.8 million compared to a loss of EUR -5.2 million prior year due to lower financial costs and decreased operating loss. Net loss for the first six months amounted

to EUR -5.0 million compared to a loss of EUR -9.4 million prior year due to the same reasons.

On 20 May 2019, Quant announced the launch of a strategic transformation plan with the aim to reduce organizational complexity, invest in people and safety, and improve Quant's sales capabilities. The transformation plan is expected to improve run-rate EBITDA in excess of EUR 4 million by December 2020. As part of the transformation plan, the decision has been taken to sell or discontinue operations in a number of countries. The financial results of these operations will going forward be reported separately as Assets held for sale and discontinued, or Discontinued operations. The Adjusted EBITDA for discontinued operations was EUR -0.7 (-0.1) million in the quarter and for the first six month the Adjusted EBITDA was EUR -1.1 (0.0) million. For discontinued operations, the net loss in the quarter was EUR -15.4 (-0.6) million and for the first six months the net loss was EUR -15.5 (-0.6) million. The main reason for the loss in the second quarter was a write-down of intangible assets related to discontinued operations.

### IFRS 16

As of 1 January 2019, Quant has adopted the new accounting standard for leases, IFRS 16. Consequently, at 30 June 2019 right-of-use assets in the amount of EUR 9.3 million are recognized in the balance sheet, as well as corresponding long-term lease liabilities in the amount of EUR 5.2 million and EUR 4.1 million for short-term lease liabilities. As a result of the new accounting standard, second quarter operating income improved by EUR 0.1 million and the year to date operating income improved by EUR 0.3 million, since part of the leasing related expenses have been reclassified to interest expense. Adjusted EBITDA, reported as Adjusted EBITDA IFRS 16, also improved by EUR 1.1 million in the quarter, and by EUR 2.2 million year to date, as leasing costs have been reclassified either as depreciation or as interest costs. To enable consistent comparison with historical periods, Quant will report Adjusted EBITDA and net debt both with and without the effect of IFRS 16 implementation. The reported net income is reduced by EUR 0.1 million in the quarter and by EUR 0.2 million year to date as a result of IFRS 16, as the sum of the interest costs and depreciation expenses are higher in the period than the actual lease expenses. (See New accounting policies on page 20 for information about the new standard.)

### Cash flow

Cash flow from operating activities for the quarter amounted to EUR 1.8 (-9.0) million. Change in net working capital was EUR 1.6 (-8.7) million for the quarter, affected negatively by large supplier payments in the quarter and year-end timing effects of customer payments. The cash flow from financing activities was impacted by EUR -0.8 million from changes in lease liabilities, due to the implementation of IFRS 16. In previous periods, lease expenses were part of Cash flow from operating activities.

Cash flow from operating activities for the first six months amounted to EUR 2.8 (-7.0) million. Change in working capital was EUR 2.7 (-7.5) million and was positively impacted by increased accounts payable.

Cash flow for the quarter was EUR -0.6 (-3.8) million for the total Group.

Cash flow for the first six months was EUR -7.0 (-0.8) million for the total Group. Cash flow from discontinued operations was EUR -8.5 (-0.2) million, affected negatively by large supplier payments in

\*As part of the transformation program announced in May, Quant has taken the decision to sell or discontinue operations in a number of countries. Operations in these countries are reported as Discontinued operations, and are reported separately in the income statement, balance sheet and cash flow. Historical comparison periods for the income statement and the cash flow statement have been adjusted accordingly.

the beginning of the year and year-end timing effects of customer payments. At 30 June 2019 the amount drawn on the revolving working capital facility amounted to EUR 12.0 million.

### Mergers and Acquisitions

Sataservice has contributed to Quant's results for 11 months, from 1 August 2018.

If the acquisition had taken place twelve months ago, LTM Adjusted EBITDA for continued operations would have increased by EUR 0.7 million to EUR 12.2 million. This results in a net debt to acquisition adjusted EBITDA would have been 10.2.

### Contract portfolio

Quant currently has 76 operational sites worldwide. A standard contract has a duration of three to five years, usually with extension possibilities after the initial period. In the maintenance contracting business wins and losses of contracts in the contract portfolio is a natural part of the business. New contract wins and losses of existing contracts do not coincide in the short term, whereby it is necessary to consider the long-term trend. Contracts with annualized net sales of EUR 39.3 million are scheduled for renewal during the next twelve months.

During the second quarter no new customer contracts were won or renewed and nine contracts were lost with annualized net sales of EUR 12.9 million. The combined effect of these changes, including contracted scope changes and exchange rate effects of EUR -0.6 million, amount to a decrease in the contract portfolio annualized net sales of EUR 13.4 million to end of quarter annualized run rate of EUR 186.6, compared to 200.0 at the end of the first quarter. Of the nine lost contracts, five were due to the discontinued operations, corresponding to EUR 5.8 million in annualized revenue and with a limited effect on profitability.

During the first six months of 2019 one new customer contract with annualized net sales of EUR 2.2 million was won, no contracts were renewed and 13 contracts were lost with annualized net sales of EUR 21.9 million. The combined effect of these changes, including contracted scope changes and exchange rate effects of EUR 0.8 million, amount to a decrease in the contract portfolio annualized net sales of EUR 18.9 million to end of period annualized run rate of EUR 186.6 (205.5) million. Of the total lost revenue of EUR 21.9 million, EUR 14.1 million was revenue from low performing contracts or in discontinued operations with limited effect on profitability.

### Financial position

Interest-bearing liabilities after deduction of financing costs amounted to EUR 146.0 (124.5) million. Net debt excluding for the impact of IFRS 16 implementation amounted to EUR 123.9 (82.6) million, whereas Net debt with IFRS 16 effects included (Net Debt IFRS 16) amounted to EUR 133.2 million (see separate table for calculation of Net debt and other Alternative Performance Measures).

### Items affecting comparability

Items affecting comparability includes events and transactions with significant effects, which are relevant for understanding financial performance when comparing income for the current period with previous periods, including:

- Restructuring initiatives
- Costs related to M&A
- Significant impairment
- Other major non-recurring costs or income

During the period, an impairment of intangible assets related to Assets held for sale and discontinued has been performed. It has resulted in a write-down of Goodwill of EUR 9.1 million and a write-down of customer relations of EUR 4.6 million.

Other items affecting comparability are recorded as non-recurring items, which amounted to EUR 1.8 (1.0) million for the quarter, of which EUR 0.9 (0.2) million are related to discontinued operations. The majority of these costs, EUR 1.5 million, are related to restructuring costs for the transformation program, of which EUR 0.8 million are related to discontinued operations. Year-to-date EUR 2.9 (1.2) million has been recorded as non-recurring items, of which EUR 0.3 (0.3) million relate to discontinued operations. In addition to the costs related to the transformation program, the non-recurring costs relating to continuing operations are primarily related to the change of CEO. For discontinued operations, the proceeds from the Oji settlement have been recorded as a negative non-recurring item.

### Parent company and ownership

Quant AB offers headquarter functions for the group and includes group management as well as group-wide functions. Cash and cash equivalents at the end of the period amounted to EUR 0.2 (1.1) million. Quant AB is owned by Cidron FS Holding AB. The group's parent company is Cidron FS Top Holding AB, which owns 100% of the shares in Cidron FS Holding AB. The ultimate beneficial owner of Cidron FS Top Holding AB is Nordic Capital Fund VIII.

## SEGMENTS

Quant's customer contracts consist of providing outsourcing services, and as such net sales is recognized over time as the services are performed.

Quant has chosen to organize its operations in a geographical setup, which is reflected in the reporting of financials in four geographical segments, Europe, Americas, Scandinavia and Rest of World. This reflects

the new organization announced on May 20th, and historical financials have been restated to allow for comparability between reporting periods. The reporting segment Other refers primarily to costs for headquarters functions that have not been operationally allocated to the geographical segments. Assets held for sale and discontinued are reported separately as Discontinued operations.

### Europe

	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	Jan – Dec 2018
<i>KEUR</i>					
Net sales	23,126	13,176	45,664	24,359	67,039
Operating profit (loss)	16	51	-376	102	49
Adjusted EBITDA	252	316	214	455	1,254
Adjusted EBITDA %	1.1%	2.4%	0.5%	1.9%	1.9%

Net sales in the quarter increased to EUR 23.1 million, from EUR 13.2 million due to the consolidation of Sataservice from August 2018. Excluding Sataservice net sales decreased slightly by 1.0%. For the first six months net sales, excluding Sataservice, increased to 26.1 million, from EUR 24.4 million.

Adjusted EBITDA for the quarter was EUR 0.3 million and in line with prior year. The consolidation of Sataservice from August 1st 2018 was offset by temporary underperformance in one contract in Central Europe. Actions have been taken and the contract profitability has improved compared to the first quarter of 2019. For the first six months Adjusted EBITDA decreased to EUR 0.2 MEUR from EUR 0.5 million due to the same reasons.

### Americas

	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	Jan – Dec 2018
<i>KEUR</i>					
Net sales	13,803	12,583	27,551	27,743	57,621
Operating profit (loss)	1,521	534	2,823	1,547	5,857
Adjusted EBITDA	1,924	860	3,398	2,014	6,341
Adjusted EBITDA %	13.9%	6.8%	12.3%	7.3%	11.0%

Net sales in the quarter increased to EUR 13.8 million, from EUR 12.6 million, due to good performance in Chile partly offset by a few lost contracts. For the first six months net sales was EUR 27.6 million and in line with prior year.

Adjusted EBITDA in the quarter was EUR 1.9 million, up from EUR 0.9 million due to higher margins in existing contracts. For the first six months Adjusted EBITDA was EUR 3.4, up from EUR 2.0 million due to the same reasons.



## SEGMENTS

### Scandinavia

	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	Jan – Dec 2018
<i>KEUR</i>					
Net sales	9,043	9,374	17,830	18,887	37,322
Operating profit (loss)	498	508	1,186	1,371	3,127
Adjusted EBITDA	896	719	1,639	1,591	3,557
Adjusted EBITDA %	9.9%	7.7%	9.2%	8.4%	9.5%

Net sales in the quarter decreased to EUR 9.0 million, from EUR 9.4 million, mainly due to currency effects. For the first six months net sales was EUR 17.8 million, down from EUR 18.9 million also mainly due to currency effects.

Adjusted EBITDA in the quarter was EUR 0.9 million, up from EUR 0.7 million due to higher margins in existing contracts. For the first six months Adjusted EBITDA was EUR 1.6 million and in line with prior year. Higher margins in existing contracts was offset by negative currency effects.

### Rest of world

	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	Jan – Dec 2018
<i>KEUR</i>					
Net sales	3,154	4,434	7,358	8,667	15,826
Operating profit (loss)	49	-226	466	137	-86
Adjusted EBITDA	106	395	710	882	733
Adjusted EBITDA %	3.4%	8.9%	9.6%	10.2%	4.6%

Net sales in the quarter decreased to EUR 3.2 million, from EUR 4.4 million 2018, due to a lost contract in China. For the first six months net sales was EUR 7.4 million, down from EUR 8.7 million prior year due a lost contract in China somewhat offset with a new contract win in UAE.

Adjusted EBITDA decreased to EUR 0.1 million, from EUR 0.4 million prior year due to both a lost contract and low performance in existing contracts in China, somewhat compensated with better performance in UAE. For the first six months Adjusted EBITDA was EUR 0.7 million, down from EUR 0.9 million prior year due to the same reasons.

## SEGMENT OVERVIEW

Net sales	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	Jan – Dec 2018
<i>KEUR</i>					
Europe	23,126	13,176	45,664	24,359	67,039
Americas	13,803	12,583	27,551	27,743	57,621
Scandinavia	9,043	9,374	17,830	18,887	37,322
Rest of World	3,154	4,434	7,358	8,667	15,826
Other	-	-	-	-	-
<b>Group (continuing operations)</b>	<b>49,126</b>	<b>39,567</b>	<b>98,403</b>	<b>79,655</b>	<b>177,808</b>

Operating profit (loss)	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	Jan – Dec 2018
<i>KEUR</i>					
Europe	16	51	-376	102	49
Americas	1,521	534	2,823	1,547	5,857
Scandinavia	498	508	1,186	1,371	3,127
Rest of World	49	-226	466	137	-86
Other	-2,851	-2,012	-6,259	-3,891	-13,142
<b>Group (continuing operations)</b>	<b>-767</b>	<b>-1,146</b>	<b>-2,160</b>	<b>-735</b>	<b>-4,195</b>

Adjusted EBITDA	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Dec 2018	Jan – Dec 2018
<i>KEUR</i>					
Europe	252	316	214	455	1,254
Americas	1,924	860	3,398	2,014	6,341
Scandinavia	896	719	1,639	1,591	3,557
Rest of World	106	395	710	882	733
Other	-204	264	258	1,121	-502
<b>Group (continuing operations)</b>	<b>2,975</b>	<b>2,554</b>	<b>6,219</b>	<b>6,063</b>	<b>11,383</b>
Group, (continuing operations), %	6.1%	6.5%	6.3%	7.6%	6.4%
<b>Adjusted EBITDA IFRS 16 (continuing operations)</b>	<b>4,082</b>	<b>-</b>	<b>8,448</b>	<b>-</b>	<b>-</b>
Adjusted EBITDA IFRS 16, (continuing operations), %	8.3%	-	8.6%	-	-

## CONSOLIDATED ACCOUNTS

### CONDENSED CONSOLIDATED INCOME STATEMENT

	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	Jan – Dec 2018
<i>KEUR</i>					
<b>Continuing operations</b>					
Net sales	49,126	39,567	98,403	79,655	177,808
Cost of sales	-42,385	-34,203	-83,858	-67,478	-153,121
<b>Gross profit</b>	<b>6,741</b>	<b>5,364</b>	<b>14,545</b>	<b>12,178</b>	<b>24,687</b>
Research and development costs	-108	-87	-233	-181	-298
Selling expenses	-701	-718	-1,502	-1,348	-2,490
General and administration expenses	-6,889	-6,196	-15,161	-11,836	-26,674
Other operating items	190	491	190	454	580
<b>Operating profit (loss)</b>	<b>-767</b>	<b>-1,146</b>	<b>-2,160</b>	<b>-735</b>	<b>-4,195</b>
<b>Net financial items</b>	<b>-3,284</b>	<b>-4,012</b>	<b>-4,292</b>	<b>-8,733</b>	<b>-16,495</b>
<b>Profit (loss) before tax</b>	<b>-4,051</b>	<b>-5,158</b>	<b>-6,452</b>	<b>-9,468</b>	<b>-20,690</b>
Tax	1,242	-63	1,434	114	866
<b>Net profit (loss)</b>	<b>-2,809</b>	<b>-5,220</b>	<b>-5,018</b>	<b>-9,353</b>	<b>-19,824</b>
<b>Discontinued operations</b>					
Net sales	2,801	5,281	6,161	10,707	19,909
Operating profit (loss)	-15,440	-497	-15,372	-508	-3,001
Profit (loss) before tax	-15,522	-568	-15,653	-490	-1,103
<b>Net profit (loss)</b>	<b>-15,364</b>	<b>-625</b>	<b>-15,496</b>	<b>-586</b>	<b>-1,728</b>
<b>Group total</b>					
Net sales	51,927	44,849	104,564	90,362	197,717
Operating profit (loss)	-16,207	-1,642	-17,532	-1,243	-7,196
Profit (loss) before tax	-19,573	-5,726	-22,104	-9,957	-21,792
<b>Net profit (loss)</b>	<b>-18,172</b>	<b>-5,846</b>	<b>-20,514</b>	<b>-9,939</b>	<b>-21,552</b>



## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	Jan – Dec 2018
<i>KEUR</i>					
<b>Net profit (loss)</b>	<b>-18,172</b>	<b>-5,846</b>	<b>-20,514</b>	<b>-9,939</b>	<b>-21,552</b>
<b><i>Other comprehensive income</i></b>					
Translation differences pertaining to foreign operations	-544	-76	-604	181	-666
Changes in the fair value of cashflow hedges	-	-	-	-	-
Tax pertaining to changes in the fair value of cashflow hedges	-	-	-	-	-
<b>Items that will be reclassified to profit or loss</b>	<b>-544</b>	<b>-76</b>	<b>-604</b>	<b>181</b>	<b>-666</b>
Revaluation of defined benefit plans	-	-	2	-	-314
Tax pertaining to items that will not be reallocated to profit/loss	-	-	-	-	63
<b>Items that will not be reclassified to profit or loss</b>	<b>-</b>	<b>-</b>	<b>2</b>	<b>-</b>	<b>-251</b>
<b>Other comprehensive income</b>	<b>-544</b>	<b>-76</b>	<b>-603</b>	<b>181</b>	<b>-917</b>
<b>Total comprehensive income</b>	<b>-18,716</b>	<b>-5,922</b>	<b>-21,117</b>	<b>-9,758</b>	<b>-22,469</b>

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	30 Jun 2019	30 Jun 2018	31 Dec 2018
<i>KEUR</i>			
Opening Shareholder's equity	10,680	33,150	33,150
Net income/loss for the period	-20,514	-9,939	-21,552
Other comprehensive income	-603	181	-917
Total comprehensive income	-21,117	-9,758	-22,469
Shares issued	-	-	-
Closing Shareholder's equity	-10,437	23,392	10,680

**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
CONTINUING AND DISCONTINUED OPERATIONS**

	30 Jun 2019	30 Jun 2018	31 Dec 2018
<i>KEUR</i>			
<b>Non-current assets</b>			
Intangible fixed assets	118,625	113,531	137,433
Tangible fixed assets	2,846	2,721	3,816
Right of use assets	9,251	-	-
Financial fixed assets	6,293	8,147	6,618
<b>Total non-current assets</b>	<b>137,014</b>	<b>124,399</b>	<b>147,867</b>
<b>Current assets</b>			
Inventories	2,010	3,940	3,485
Current receivables	46,943	67,086	51,071
Cash and bank	12,804	12,498	19,735
Assets held for sale	5,460	-	-
<b>Total current assets</b>	<b>67,216</b>	<b>83,524</b>	<b>74,291</b>
<b>Total assets</b>	<b>204,230</b>	<b>207,923</b>	<b>222,158</b>
<b>Equity</b>	<b>-10,437</b>	<b>23,392</b>	<b>10,680</b>
<b>Non-current liabilities</b>			
Long term borrowings	120,827	118,303	119,189
Provisions for pensions and similar obligations	3,277	2,825	3,575
Provisions for taxes	9,689	10,588	12,266
Leasing liabilities	5,247	8	265
Other non interest-bearing liabilities, external	-	76	-
<b>Total non-current liabilities</b>	<b>139,039</b>	<b>131,800</b>	<b>135,294</b>
<b>Current liabilities</b>			
Accounts payable, trade	12,458	11,124	22,043
Short term borrowings	15,867	6,235	14,851
Leasing liabilities	4,062	3	190
Other provisions	313	811	262
Other current liabilities	37,402	34,557	38,839
Liabilities related to assets held for sale	5,527	-	-
<b>Total current liabilities</b>	<b>75,628</b>	<b>52,731</b>	<b>76,184</b>
<b>Total Liabilities</b>	<b>214,667</b>	<b>184,531</b>	<b>211,478</b>
<b>Total Liabilities and Equity</b>	<b>204,230</b>	<b>207,923</b>	<b>222,158</b>

## CONDENSED CONSOLIDATED CASHFLOW STATEMENT

	Apr- Jun 2019	Apr - Jun 2018	Jan - Jun 2019	Jan - Jun 2018	Jan - Dec 2018
<i>KEUR</i>					
<b>Continuing operations</b>					
<b>Profit (loss) after financial items</b>	<b>-4,051</b>	<b>-5,418</b>	<b>-6,452</b>	<b>-9,468</b>	<b>-20,690</b>
<i>Adjustments for non-cash items</i>					
Reversal of depreciation & amortization	3,983	2,906	8,050	5,883	13,080
Reversal of depreciation Right of Use Assets	-	-	-	-	-87
Change in provisions	5	300	-	15	148
Other	698	2,469	-955	5,405	7,154
<b>Total items not affecting cash</b>	<b>4,686</b>	<b>5,675</b>	<b>7,094</b>	<b>11,303</b>	<b>20,295</b>
Taxes paid	-388	-498	-557	-1,275	-2,733
<i>Working Capital</i>					
Change in inventories	92	-312	1,218	-1,221	-553
Change in receivables	-2,931	-1,746	-1,693	-2,410	-4,016
Change in liabilities	4,414	-6,652	3,199	-3,909	272
<b>Cash flow from working capital</b>	<b>1,574</b>	<b>-8,711</b>	<b>2,723</b>	<b>-7,540</b>	<b>-4,297</b>
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>1,821</b>	<b>-8,951</b>	<b>2,809</b>	<b>-6,979</b>	<b>-7,425</b>
<i>Investing activities</i>					
Change in subsidiaries	-	-	-	-	-13,830
Change in intangible assets	-2	-303	-2	-335	-72
Change in tangible assets	-203	15	-382	-80	-1,093
Change in financial fixed assets	-39	3,873	-67	2,330	-189
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>-245</b>	<b>3,585</b>	<b>-452</b>	<b>1,915</b>	<b>-15,183</b>
<i>Financing activities</i>					
Shares issued	-	-	-	-	-
Change in loans	-1,000	1,531	1,000	4,468	23,159
Change in financial leases	-834	-	-1,828	-	-84
Other	-	-	-	-	-
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>	<b>-1,834</b>	<b>1,531</b>	<b>-828</b>	<b>4,468</b>	<b>23,076</b>
<b>CASH FLOW FOR CONTINUING OPERATIONS</b>	<b>-257</b>	<b>-3,836</b>	<b>1,530</b>	<b>-596</b>	<b>468</b>
<b>Discontinued operations</b>					
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>-133</b>	<b>-1</b>	<b>-8,291</b>	<b>-633</b>	<b>6,806</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>1</b>	<b>27</b>	<b>66</b>	<b>458</b>	<b>259</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>	<b>-198</b>	<b>-</b>	<b>-257</b>	<b>-</b>	<b>-6</b>
<b>TOTAL CASH FLOW FROM DISCONTINUED OPERATIONS</b>	<b>-331</b>	<b>27</b>	<b>-8,482</b>	<b>-175</b>	<b>7,059</b>
<b>Group</b>					
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>1,688</b>	<b>-8,953</b>	<b>-5,482</b>	<b>-7,612</b>	<b>-619</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>-245</b>	<b>3,613</b>	<b>-385</b>	<b>2,373</b>	<b>-14,924</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>	<b>-2,032</b>	<b>1,531</b>	<b>-1,085</b>	<b>4,468</b>	<b>23,070</b>
<b>CASH FLOW FOR THE PERIOD</b>	<b>-588</b>	<b>-3,809</b>	<b>-6,952</b>	<b>-771</b>	<b>7,527</b>
<i>Cash &amp; cash equivalents</i>					
<b>CASH &amp; CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>	<b>13,585</b>	<b>15,986</b>	<b>19,735</b>	<b>12,954</b>	<b>12,954</b>
CASH FLOW FOR THE PERIOD	-588	-3,809	-6,952	-771	7,527
Exchange rate effects	-193	321	21	315	-747
<b>CASH &amp; CASH EQUIVALENTS AT END OF PERIOD</b>	<b>12,804</b>	<b>12,498</b>	<b>12,804</b>	<b>12,498</b>	<b>19,735</b>



## PARENT COMPANY

## CONDENSED PARENT COMPANY INCOME STATEMENT

	Apr – Jun 2019	Apr –Jun 2018	Jan – Jun 2019	Jan – Jun 2018	Jan – Dec 2018
<i>KEUR</i>					
Net sales	3,725	3,422	7,877	3,422	15,946
Cost of sales	-758	-97	-1,669	-716	-3,163
<b>Gross profit</b>	<b>2,967</b>	<b>3,325</b>	<b>6,208</b>	<b>2,706</b>	<b>12,783</b>
Research and development costs	-77	-62	-167	-120	-255
Selling expenses	-141	-	-316	-	-17
General and administration expenses	-1,656	-1,700	-4,546	-3,789	-9,442
Other operating items	-58	-265	20	-210	-229
<b>Operating profit (loss)</b>	<b>1,036</b>	<b>1,297</b>	<b>1,199</b>	<b>-1,414</b>	<b>2,840</b>
Interest income	1,727	1,555	3,532	2,662	6,123
Interest expenses	-2,729	-2,057	-4,817	-3,890	-14,184
Other financial items	-124	-354	-201	-2,489	780
Foreign exchange gains/losses	-1,036	-1,162	-672	-2,247	-2,173
Net financial items	-2,162	-2,019	-2,158	-5,964	-9,454
<b>Profit (loss) before tax</b>	<b>-1,126</b>	<b>-721</b>	<b>-959</b>	<b>-7,378</b>	<b>-6,614</b>
Tax	-	-	-	-	-
<b>Net profit (loss)</b>	<b>-1,126</b>	<b>-721</b>	<b>-959</b>	<b>-7,378</b>	<b>-6,614</b>

## CONDENSED PARENT COMPANY STATEMENT OF FINANCIAL POSITION

	30 Jun 2019	30 Jun 2018	31 Dec 2018
<i>KEUR</i>			
Intangible fixed assets	27	1,401	161
Tangible fixed assets	789	46	37
Financial fixed assets	106,782	105,836	105,911
<b>Total non-current assets</b>	<b>107,598</b>	<b>107,283</b>	<b>106,110</b>
Inventories	-	-	-
Current receivables	130,293	120,089	127,977
Cash and bank	201	1,129	758
<b>Total current assets</b>	<b>130,494</b>	<b>121,218</b>	<b>128,735</b>
<b>Total assets</b>	<b>238,091</b>	<b>228,501</b>	<b>234,845</b>
<b>Equity</b>	<b>88,623</b>	<b>88,815</b>	<b>89,579</b>
Long term borrowings	120,827	118,303	119,189
Provisions for pensions and similar obligations	518	332	449
Deferred tax liability	-	-	-
Other non-current liabilities	582	-	-
<b>Total non-current liabilities</b>	<b>121,926</b>	<b>118,635</b>	<b>119,638</b>
Accounts payable, trade	158	1,180	498
Short term borrowings	15,867	6,235	14,851
Other provisions	-	-	-
Other current liabilities	11,364	13,636	10,280
<b>Total current liabilities</b>	<b>27,542</b>	<b>21,052</b>	<b>25,628</b>
<b>Total Liabilities</b>	<b>149,468</b>	<b>139,687</b>	<b>145,266</b>
<b>Total Liabilities and Equity</b>	<b>238,091</b>	<b>228,501</b>	<b>234,845</b>

## ALTERNATIVE PERFORMANCE MEASURES

Quant uses certain alternative performance measures (APMs) not defined in the rules for financial reporting adopted by Quant. APMs, i.e. performance measures not based on financial statements standards, provide meaningful supplemental information by excluding items that may not be indicative of the operating result or cash flows of Quant.

Alternative performance measures enhance comparability from period to period and are frequently used by analysts, investors and other parties. These APMs, as defined, cannot be fully compared with other companies' APMs and should not be considered as a substitute for measures of performance in accordance with IFRS.

Alternative Performance Measure	Definition	Reason for use
EBITDA	Earnings before interest, tax, depreciation and amortization	Shows the operational profitability that the business primarily can affect
Adjusted EBITDA	EBITDA excluding items affecting comparability and the effect of IFRS 16 Leases	Related to the underlying performance and cash generation ability of the business
Adjusted EBITDA Margin	Adjusted EBITDA as a percentage of Net Sales	Enables comparability of underlying profitability for different size segments
Adjusted EBITDA IFRS 16	EBITDA excluding items affecting comparability, but including the effect of IFRS 16 Leases, with expenses related to leases in Depreciation and Interest cost	Related to the underlying performance and cash generation ability of the business, aligned with updated IFRS standards
Acquisition adjusted EBITDA/Acquisition adjusted EBITDA IFRS	Adjusted EBITDA/Adjusted EBITDA IFRS if the Sataservice acquisition had taken place twelve months ago	Enables comparability for the ratio between Net debt and Acquisition Adjusted EBITDA, an important measure for bond holders
Net debt	Interest-bearing liabilities, excluding lease liabilities, less cash and cash equivalents	Indicates how much debt the group has net of cash and is an important measure for bond holders
Net debt IFRS 16	Interest-bearing liabilities, including lease liabilities, less cash and cash equivalents	Indicates how much debt the group has net of cash, with lease liabilities recorded as debt in accordance with IFRS 16, aligned with adjusted EBITDA IFRS 16
Net debt/adjusted EBITDA / Net Debt / Adjusted EBITDA IFRS 16	Net debt in relation to adjusted EBITDA / Net debt IFRS 16 in relation to adjusted EBITDA IFRS 16	Shows the ability to service debt, an important measure for bond holders, both without and with application of IFRS 16
Net debt/Acquisition adjusted EBITDA / Net Debt / Acquisition Adjusted EBITDA IFRS 16	Net debt in relation to acquisition adjusted EBITDA / Net Debt IFRS 16 in relation to acquisition adjusted EBITDA IFRS 16	Shows the ability to service debt, an important measure for bond holders, without applying IFRS 16 and with application of IFRS 16
Organic growth	Organic growth refers to growth in net sales excluding (i) growth related to acquisitions and divestments and (ii) growth related to fluctuations in currency exchange rates	Shows the actual growth of the business
Local currency/constant currencies	Excludes the impact of changes in exchange rates when translating net sales and profits of entities with reporting currencies other than Euro, to the group currency Euro	Shows growth excluding currency effects
Contract Portfolio	The annualized net sales of current customer contracts, adjusted for (i) signed new contracts, included at date of contract signing, irrespective of start date; (ii) terminated contracts, excluded at date of formal notification, irrespective of end date; (iii) changes formally agreed with the customers of existing contracts, included at date of agreement. This includes changes due to renewals of contracts or other reasons	Shows current recurring annual net sales adjusted for short- and medium-term adjustments
Items affecting comparability	Items affecting comparability are of a one-off, non-recurring, non-operational, extraordinary, unusual or exceptional nature (including restructuring expenditures)	Shows the value of items which affect the comparability of Quant's result and profitability between periods



## RECONCILIATION OF ALTERNATIVE PERFORMANCE MEASURES

Group	Apr – Jun 2019	Apr – Jun 2018	Jan – Jun 2019	Jan – Jun 2018	LTM Jun 2019	Jan – Dec 2018
<i>KEUR</i>						
<b>Continuing operations</b>						
<b>Operating profit (loss)</b>	<b>-767</b>	<b>-1,146</b>	<b>-2,160</b>	<b>-735</b>	<b>-5,621</b>	<b>-4,195</b>
Depreciation & amortization	3,983	2,907	8,050	5,883	15,247	13,080
Non recurring items	866	793	2,559	877	4,267	2,586
Reversal of Write-down intangible assets	-	-	-	-	-	-
Reversal of Write-down tangible assets	-	-	-	37	-125	-87
<b>Adjusted EBITDA IFRS 16</b>	<b>4,082</b>	<b>2,554</b>	<b>8,448</b>	<b>6,063</b>	<b>13,769</b>	<b>11,383</b>
Effect from IFRS 16	-1,107	-	-2,229	-	-2,229	-
<b>Adjusted EBITDA</b>	<b>2,975</b>	<b>2,554</b>	<b>6,219</b>	<b>6,063</b>	<b>11,540</b>	<b>11,383</b>
Net sales	49,126	39,567	98,403	79,655	196,556	177,808
<b>Adjusted EBITDA margin</b>	<b>6.1%</b>	<b>6.5%</b>	<b>6.3%</b>	<b>7.6%</b>	<b>5.9%</b>	<b>6.4%</b>
<b>Discontinued operations</b>						
<b>Operating profit (loss)</b>	<b>-15,440</b>	<b>-497</b>	<b>-15,372</b>	<b>-508</b>	<b>-17,865</b>	<b>-3,001</b>
Depreciation and amortization	73	164	151	233	99	181
Non recurring items	909	207	344	275	1,806	1,738
Reversal of Write-down intangible assets	13,739	-	13,739	-	13,739	-
Reversal of Write-down tangible assets	130	-	130	-	130	-
<b>Adjusted EBITDA IFRS 16</b>	<b>-589</b>	<b>-126</b>	<b>-1,009</b>	<b>0</b>	<b>-2,091</b>	<b>-1,082</b>
Effect from IFRS 16	-63	-	-132	-	-132	-
<b>Adjusted EBITDA</b>	<b>-653</b>	<b>-126</b>	<b>-1,141</b>	<b>0</b>	<b>-2,224</b>	<b>-1,082</b>
Net Sales	2,801	5,281	6,161	10,707	15,363	19,909
<b>Adjusted EBITDA Margin</b>	<b>-23.3%</b>	<b>-2.4%</b>	<b>-18.5%</b>	<b>0.0%</b>	<b>-14.5%</b>	<b>-5.4%</b>
<b>Group total</b>						
<b>Operating profit (loss)</b>	<b>-16,207</b>	<b>-1,642</b>	<b>-17,532</b>	<b>-1,243</b>	<b>-23,486</b>	<b>-7,196</b>
Depreciation & amortization	4,056	3,071	8,201	6,116	15,346	13,261
Non recurring items	1,775	1,000	2,902	1,152	6,073	4,324
Reversal of Write-down intangible assets	13,739	-	13,739	-	13,739	-
Reversal of Write-down tangible assets	130	-	130	37	5	-87
<b>Adjusted EBITDA IFRS 16</b>	<b>3,493</b>	<b>2,428</b>	<b>7,439</b>	<b>6,063</b>	<b>11,677</b>	<b>10,301</b>
Effect from IFRS 16	-1,171	-	-2,361	-	-2,361	-
<b>Adjusted EBITDA</b>	<b>2,322</b>	<b>2,428</b>	<b>5,078</b>	<b>6,063</b>	<b>9,316</b>	<b>10,301</b>
Net sales	51,927	44,849	104,564	90,362	211,919	197,717
<b>Adjusted EBITDA margin</b>	<b>4.5%</b>	<b>5.4%</b>	<b>4.9%</b>	<b>6.7%</b>	<b>4.4%</b>	<b>5.2%</b>

Net Debt / EBITDA Continuing operations	30 Jun 2019	30 Jun 2018	LTM Jun 2019	31 Dec 2018
<i>KEUR</i>				
<b>Net Debt</b>				
Cash and bank	12,804	12,498	12,804	19,735
Bond tap recorded as receivable	-	29,427	-	-
<b>Financial assets</b>	<b>12,804</b>	<b>41,925</b>	<b>12,804</b>	<b>19,735</b>
Long term borrowings	126,074	118,303	126,074	119,189
Short term borrowings	19,929	6,235	19,929	14,851
<b>Adjusted financial liabilities</b>	<b>146,002</b>	<b>124,538</b>	<b>146,002</b>	<b>134,039</b>
<b>Net Debt IFRS 16</b>	<b>133,199</b>	<b>-</b>	<b>133,199</b>	<b>-</b>
Minus: Lease liabilities	-9,308	-	-9,308	-
<b>Net Debt</b>	<b>123,891</b>	<b>82,613</b>	<b>123,891</b>	<b>114,305</b>
Adjusted EBITDA Continuing operations	-	-	11,540	11,383
Sataservice Acquisition Adjustment	-	-	657	2,285
Acquisition Adjusted EBITDA Continuing operations	-	-	12,196	13,668
<b>Net Debt / Adjusted EBITDA, times</b>	<b>-</b>	<b>-</b>	<b>10.7</b>	<b>10.0</b>
<b>Net Debt / Acquisition Adjusted EBITDA, times</b>	<b>-</b>	<b>-</b>	<b>10.2</b>	<b>8.4</b>
Adjusted EBITDA IFRS 16 Continuing operations	-	-	13,769	-
Sataservice Acquisition Adjustment	-	-	657	-
Acquisition Adjusted EBITDA IFRS 16 Continuing operations	-	-	14,425	-
<b>Net Debt IFRS 16 / Adjusted EBITDA IFRS 16, times</b>	<b>-</b>	<b>-</b>	<b>9.7</b>	<b>-</b>
<b>Net Debt IFRS 16 / Acquisition Adjusted EBITDA IFRS 16, times</b>	<b>-</b>	<b>-</b>	<b>9.2</b>	<b>-</b>

Continuing operations	Apr – Jun 2019	Jan – Jun 2019
<i>KEUR</i>		
<b>Change in Net Sales</b>		
Net sales	49,126	98,403
Net sales in comparative period of previous year	39,567	79,655
<b>Net sales, change</b>	<b>9,559</b>	<b>18,748</b>
Minus: Structural changes	-10,098	-19,600
Plus: Changes in exchange rates	240	1,131
<b>Organic Growth</b>	<b>-299</b>	<b>279</b>
Structural Changes, %	25.5%	24.6%
Organic Growth, %	-0.8%	0.4%
Net sales	49,126	98,403
Plus: Changes in exchange rates	240	1,131
<b>Net sales in constant currency</b>	<b>49,366</b>	<b>99,535</b>
Adjusted EBITDA	2,975	6,219
Plus: Changes in exchange rates	-9	-265
<b>Adjusted EBITDA in constant currency</b>	<b>2,966</b>	<b>5,954</b>

## NOTES

### Accounting principles

This interim report has been prepared under International Financial Reporting Standards (IFRS), in accordance with IAS 34 Interim Financial Reporting. The accounting policies and methods of calculation used in the preparation of the latest annual report have been applied, with the exception of new and amended standards and interpretations effective on 1 January 2019.

The interim report for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which is in compliance with RFR 2 Accounting for Legal Entities, issued by the Swedish Financial Reporting Board.

### New accounting principles

The Group applies IFRS 16 Leases as of January 1, 2019. For lessees, the standard eliminates the classification of leases as either operating or financial, as required by IAS 17, and instead introduces a single lease accounting model. Applying that model, the lessee is required to recognize

(a) assets and liabilities for all leases with a term of more than 12 month, unless the underlying asset is of low value; and

(b) depreciation of leased assets separately from interest on lease liability in the income statement

Quant has applied the modified retrospective method for the transition to IFRS 16 on January 1, 2019, meaning that Quant has not recalculated the financial statements for 2018. The lease liability is the sum of the present value of all future payments until lease end date. The practical expedient to set the Right of Use Asset (before adjustments for any prepayments) equal to the lease liability has been applied for the transition. The rate for discounting the lease payments is Quant's marginal borrowing rate for each country of operation. The practical expedient for definition of a lease has been applied, meaning that all components within a lease has been considered as a lease component. The short-term lease exception and the asset of low value exception has also been applied.

The opening balance at 1 January 2019 of the lease liability and the Right of Use Assets is EUR 11.7 million for current lease contracts which is comprised mostly of office space, vehicles and equipment.

The covenants for the Group have been defined excluding the impact of IFRS 16 on key ratios. Therefore, the introduction of IFRS 16 will not affect the Group's ability to meet its covenants.

### Transactions with related parties

There have been no transactions between Quant and related parties that have significantly affected the Company's position and results during the period.

### Employees

The number of FTEs for the quarter was 2,594 compared to 2,618 during the first quarter of 2019. The number of permanent employees at 30 June 2019 was 2,606, compared to 2,615 at 31 March 2019.

### Risks and uncertainties

The Group's business is highly dependent on its customers' demand for its services and their ability and willingness to meet their payment obligations under existing contracts in a timely manner,

and accordingly its net sales are to a large extent dependent on the strength of the markets its customers are engaged in. While the Group's customer base is spread across several different global markets and a diversified set of product markets, it is ultimately dependent on the macro-economic factors including the global economic situation which is outside the Group's control.

The operational risks in Quant's business is primarily attributable to contractual commitments in customer contracts for responsibility and service performance. Quant performs its services in an environment where customers place high demands on safety when performing the service to ensure minimal negative impact on employees, environment and business process. Since Quant's services are mainly performed by personnel, there is a risk that injuries and damages may occur due to negligence or other lack of performance of the service. Quant does its utmost to minimize the occurrence of these types of risk through, inter alia, risk analysis, training, certification, follow-up of performance of service, and through careful contract management with clear liability limits.

As a maintenance services business, Quant is highly dependent on retaining its customer portfolio as well as its ability to attract new customers on a regular basis to secure both short and long-term profitability. The Group currently faces competition from both global and local providers of maintenance services and is also facing the risk of its customers choosing to in-source the services provided. The loss of larger contracts or a loss of several less significant contracts would have a significant impact on the Group's profitability and cash flow. To manage the risk of loss of contract Quant is ensuring value-add for the customer by, for instance, maintaining motivated and well-trained personnel, a continuous development of services and processes and an active customer relationship dialogue.

Quant has several pricing models in its contracts, including fixed price contracts and cost-plus pricing models. While the Group has compiled an extensive qualitative and quantitative database of industry benchmarks over recent decades, resulting in a robust pricing process, if the total effective maintenance costs are above the agreed fixed price level, if cost increases occur despite price indexation in customer contracts, or if price pressures hinders Quant from applying a profit margin which it considers satisfactory in order to win a contract, it could have a negative impact on the Group's operations and financial position.

A more detailed description of Quant's risks and how they are managed can be found in the Annual Report of 2018.

### Fair value of financial instruments

Financial instruments measured at fair value in the balance sheet relate to currency swaps. These are measured using valuation techniques that only use observable market inputs at level two according to the framework for fair value measurement.

For borrowing, there is no material difference between the carrying amount and fair value, as the Group's borrowings are at variable interest rates. Nor does the Group have any other off-balance sheet financial assets or liabilities.

### Events after the reporting period

No significant events have occurred after the reporting period.



**Quant is a global leader in industrial maintenance. For over 30 years, we have been realizing the full potential of maintenance for our customers.**

**From embedding superior safety practices and building a true maintenance culture, to optimizing maintenance cost and improving plant performance, our people make the difference.**

**We are passionate about maintenance and proud of ensuring we achieve our customers' goals in the most professional way.**